

# BLOSSMAN HISTORY

“Blossman Gas exists for the benefit of its employees, and the success of the company depends upon our employees rendering a superior service to our customers.” – E.W. Blossman

In 1951, E.W. (Woody) Blossman started his business in Ocean Springs, Mississippi with ten employees on the premise that a company should exceed its customers’ expectations, and that the employees were its most valued asset. More than 70 years later, CEO Stuart E. Weidie, third generation of the Blossman family, has grown the company to over 800 employees, making it America’s largest family-owned propane company and the 9<sup>th</sup> largest propane dealer in the country, remaining faithful to Woody’s founding philosophy.

Through a series of acquisitions in the 1960’s and 70’s, Blossman added 19 branch locations throughout Georgia and Alabama. Over the next 40 years, Blossman Gas continued its expansion acquiring branches in North Carolina, South Carolina, Florida, Tennessee, Maryland and Virginia; and now services over 150,000 customers from more than 75 branches across the Southeast, selling over 82 million gallons of propane per year. In addition to propane gas, Blossman provides service, installation, and sales of gas related products including: gas logs, grills, generators, water heaters, cook tops, gas dryers, space heaters, autogas, and small engine conversions such as lawn mowers.

Along with market-leading customer service, independence is at the core of Blossman’s success. This autonomy allows it the agility to build a propane-based business while allocating substantial resources to market innovations, employee education and training, as well as research and development.

Blossman Gas was one of the first propane marketers to embrace the National Propane Gas Association’s Gas Appliance System Check (GAS Check), a voluntary inspection program that provides safety inspection guidelines for technicians. The company continues to lead the industry in safety practices and standards: requiring rigorous training and continued education for all Blossman technicians.

In 2009, Blossman Gas founded Alliance AutoGas, a nationwide program to provide propane autogas to vehicle fleets and offers a complete program to help them shift from gasoline to autogas.

Alliance AutoGas is now an international network providing a comprehensive propane autogas solution to medium and heavy-duty fleets. The advanced “Plug and Play” conversion systems offer fleet managers ease of conversion to a system that significantly reduces emissions (CO<sub>2</sub> and NO<sub>x</sub>) and cost of fleet management. Alliance AutoGas is comprised of more than 120 independent propane marketers and authorized conversion centers throughout North America. Alliance’s partners are aligned to provide propane autogas for vehicles and lawn care companies throughout North America. This group of partners is also engaged in offering EPA certified systems provided by Alliance Small Engines.

“We are heavily invested in the service side of our business. From the person answering the phone to the technician servicing your appliances, we’re here for you.” – Stuart Weidie, Blossman CEO